

PROCUREMENT READINESS

11:30 AM - 1 PM
MAY 26, 2022

Delray Beach City Hall Chambers
100 NW 1st Ave. Delray Beach

PROCUREMENT STRATEGY

SPEAKERS



JAISON RAJU

FOUNDER & DIRECTOR, SBDC

Jason Raju is business growth and government contracts, specialist. His work resulted in the consolidation of resources into one leading signature program and then scaling it from 15 startups to 107 start-up clients



CHRIS SNYDER

PURCHASING AGENT

Chris takes exceptional pride in securing products and services at the best prices while assisting vendors as they enter the market so that they have a fair chance to provide those goods and services.



ANGELA D. SMITH

SENIOR SMALL BUSINESS
DEVELOPMENT SPECIALIST, OEBO

At the OEBO, her duties consist of reviewing applications from new and returning Small, Minority and/or Woman-Owned Businesses, conducting compliance reviews for County issued contracts, and providing technical assistance to small local business. She also contributes to the creation and update of internal policies and procedures and provides training to internal and external stakeholders.

ABOUT OUR WORKSHOP

In this session you will hear from three industry experts about the government procurement process and how small businesses can enter this market. We will identify the fundamentals of procurement readiness and share technical assistance resources to help you become competitive in this lucrative market. Learn how to register as a vendor with the city, county and more!

